

# **NAMCO BANDAI Holdings Inc.**

Financial Highlights for the Interim Period of the Fiscal Year Ending March 2008

# NAMCO BANDAI Holdings Inc. Consolidated Financial Results

1. Summary of Income Statement

(millions of yen)

|                  |                     | FY 2                | 007.3                | FY 2008.3           |                   |                       |                        |                     |  |  |
|------------------|---------------------|---------------------|----------------------|---------------------|-------------------|-----------------------|------------------------|---------------------|--|--|
|                  | 1st half<br>Results | 2nd half<br>Results | Full Year<br>Results | 1st Half<br>Results | % vs.<br>prior 1H | 2nd Half<br>Forecasts | Full Year<br>Forecasts | % vs.<br>prior year |  |  |
| Net Sales        | 206,636             | 252,496             | 459,132              | 213,522             | 103.3%            | 266,477               | 480,000                | 104.5%              |  |  |
| Gross Profit     | 75,739              | 92,340              | 168,079              | 77,170              | 101.9%            | 98,829                | 176,000                | 104.7%              |  |  |
| Operating Income | 17,263              | 24,960              | 42,224               | 15,085              | 87.4%             | 29,914                | 45,000                 | 106.6%              |  |  |
| Recurring Income | 18,561              | 27,053              | 45,615               | 17,379              | 93.6%             | 29,620                | 47,000                 | 103.0%              |  |  |
| Net Income       | 11,011              | 13,240              | 24,252               | 7,977               | 72.4%             | 18,522                | 26,500                 | 109.3%              |  |  |

2. Net Sales by Segment

(millions of ven)

| 2. Net Sales by Segme     | ent                 |                     |                      |                     |                   |                       | (mi                    | illions of yen)     |
|---------------------------|---------------------|---------------------|----------------------|---------------------|-------------------|-----------------------|------------------------|---------------------|
|                           |                     | FY 20               | 007.3                |                     |                   | FY 2008               | .3                     |                     |
|                           | 1st half<br>Results | 2nd half<br>Results | Full Year<br>Results | 1st Half<br>Results | % vs.<br>prior 1H | 2nd Half<br>Forecasts | Full Year<br>Forecasts | % vs.<br>prior year |
| Toys and Hobby            | 85,784              | 99,801              | 185,586              | 83,578              | 97.4%             | 106,421               | 190,000                | 102.4%              |
| Amusement Facility        | 43,216              | 44,979              | 88,196               | 46,124              | 106.7%            | 48,875                | 95,000                 | 107.7%              |
| Game Contents             | 57,007              | 82,180              | 139,187              | 61,835              | 108.5%            | 88,164                | 150,000                | 107.8%              |
| Network                   | 6,266               | 6,222               | 12,489               | 5,936               | 94.7%             | 5,563                 | 11,500                 | 92.1%               |
| Visual and Music Content  | 19,282              | 23,724              | 43,006               | 17,888              | 92.8%             | 25,111                | 43,000                 | 100.0%              |
| Other                     | 10,943              | 9,957               | 20,900               | 10,065              | 92.0%             | 9,434                 | 19,500                 | 93.3%               |
| Elimination and Corporate | -15,865             | -14,368             | -30,234              | -11,905             | -                 | -17,094               | -29,000                | -                   |
| Total                     | 206,636             | 252,496             | 459,132              | 213,522             | 103.3%            | 266,477               | 480,000                | 104.5%              |

3. Operating Income by Segment

(millions of yen)

|                           |                     | FY 2                | 007.3                |           |                     | FY 2008.3 |                   |                       |                        |           |                     |  |
|---------------------------|---------------------|---------------------|----------------------|-----------|---------------------|-----------|-------------------|-----------------------|------------------------|-----------|---------------------|--|
|                           | 1st half<br>Results | 2nd half<br>Results | Full Year<br>Results | OP Margin | 1st Half<br>Results | OP Margin | % vs.<br>prior 1H | 2nd Half<br>Forecasts | Full Year<br>Forecasts | OP Margin | % vs.<br>prior year |  |
| Toys and Hobby            | 8,186               | 9,216               | 17,403               | 9.4%      | 5,768               | 6.9%      | 70.5%             | 12,031                | 17,800                 | 9.4%      | 102.3%              |  |
| Amusement Facility        | 1,883               | 2,120               | 4,004                | 4.5%      | 2,078               | 4.5%      | 110.4%            | 3,721                 | 5,800                  | 6.1%      | 144.9%              |  |
| Game Contents             | 1,853               | 9,656               | 11,509               | 8.3%      | 4,856               | 7.9%      | 262.1%            | 10,143                | 15,000                 | 10.0%     | 130.3%              |  |
| Network                   | 540                 | 339                 | 880                  | 7.0%      | 431                 | 7.3%      | 79.8%             | 568                   | 1,000                  | 8.7%      | 113.6%              |  |
| Visual and Music Content  | 4,516               | 4,979               | 9,496                | 22.1%     | 3,035               | 17.0%     | 67.2%             | 3,764                 | 6,800                  | 15.8%     | 71.6%               |  |
| Other                     | 899                 | 118                 | 1,017                | 4.9%      | 476                 | 4.7%      | 52.9%             | 323                   | 800                    | 4.1%      | 78.6%               |  |
| Elimination and Corporate | -617                | -1,470              | -2,088               | -         | -1,562              | -         | -                 | -637                  | -2,200                 | -         | -                   |  |
| Total                     | 17,263              | 24,960              | 42,224               | 9.2%      | 15,085              | 7.1%      | 87.4%             | 29,914                | 45,000                 | 9.4%      | 106.6%              |  |

4. Net Sales by Region (External sales after elimination)

(millions of yen)

|                           |                     | FY 2                | 007.3                | FY 2008.3           |                   |                       |                        |                     |  |  |
|---------------------------|---------------------|---------------------|----------------------|---------------------|-------------------|-----------------------|------------------------|---------------------|--|--|
|                           | 1st half<br>Results | 2nd half<br>Results | Full Year<br>Results | 1st Half<br>Results | % vs.<br>prior 1H | 2nd Half<br>Forecasts | Full Year<br>Forecasts | % vs.<br>prior year |  |  |
| Japan                     | 166,121             | 190,127             | 356,248              | 164,529             | 99.0%             | 204,470               | 369,000                | 103.6%              |  |  |
| Americas                  | 19,975              | 32,340              | 52,315               | 21,249              | 106.4%            | 33,750                | 55,000                 | 105.1%              |  |  |
| Europe                    | 13,998              | 23,764              | 37,763               | 21,000              | 150.0%            | 20,999                | 42,000                 | 111.2%              |  |  |
| Asia                      | 6,541               | 6,264               | 12,805               | 6,742               | 103.1%            | 7,257                 | 14,000                 | 109.3%              |  |  |
| Elimination and Corporate | -                   | -                   | -                    | -                   | -                 | -                     | -                      | -                   |  |  |
| Total                     | 206,636             | 252,496             | 459,132              | 213,522             | 103.3%            | 266,477               | 480,000                | 104.5%              |  |  |

5. Operating Income by Region

(millions of yen)

|                           |               | FY 2007.3           |                      |           |                     | FY 2008.3 |                   |                       |                        |           |                     |  |
|---------------------------|---------------|---------------------|----------------------|-----------|---------------------|-----------|-------------------|-----------------------|------------------------|-----------|---------------------|--|
|                           | 1Q<br>Results | 1st half<br>Results | Full Year<br>Results | OP Margin | 1st Half<br>Results | OP Margin | % vs.<br>prior 1H | 2nd Half<br>Forecasts | Full Year<br>Forecasts | OP Margin | % vs.<br>prior year |  |
| Japan                     | 16,598        | 16,528              | 33,127               | 9.3%      | 12,005              | 7.3%      | 72.3%             | 23,994                | 36,000                 | 9.8%      | 108.7%              |  |
| Americas                  | -867          | 4,244               | 3,376                | 6.5%      | 147                 | 0.7%      | -                 | 2,152                 | 2,300                  | 4.2%      | 68.1%               |  |
| Europe                    | 1,405         | 3,848               | 5,253                | 13.9%     | 3,062               | 14.6%     | 217.9%            | 3,137                 | 6,200                  | 14.8%     | 118.0%              |  |
| Asia                      | 1,373         | 1,356               | 2,730                | 21.3%     | 1,263               | 18.7%     | 92.0%             | 1,536                 | 2,800                  | 20.0%     | 102.6%              |  |
| Elimination and Corporate | -1,245        | -1,017              | -2,263               | -         | -1,393              | -         | -                 | -906                  | -2,300                 | -         | -                   |  |
| Total                     | 17,263        | 24,960              | 42,224               | 9.2%      | 15,085              | 7.1%      | 87.4%             | 29,914                | 45,000                 | 9.4%      | 106.6%              |  |

6. Other Data

(millions of yen)

|                      |                     | FY 20               | 007.3                | FY 2008.3           |                   |                       |                        |                     |  |  |  |
|----------------------|---------------------|---------------------|----------------------|---------------------|-------------------|-----------------------|------------------------|---------------------|--|--|--|
|                      | 1st half<br>Results | 2nd half<br>Results | Full Year<br>Results | 1st Half<br>Results | % vs.<br>prior 1H | 2nd Half<br>Forecasts | Full Year<br>Forecasts | % vs.<br>prior year |  |  |  |
| Capital Investments  | 9,041               | 11,290              | 20,331               | 10,867              | 120.2%            | 12,132                | 23,000                 | 113.1%              |  |  |  |
| Depreciation         | 8,988               | 12,211              | 21,200               | 11,125              | 123.8%            | 11,374                | 22,500                 | 106.1%              |  |  |  |
| R&D Investments      | 16,014              | 16,101              | 32,116               | 15,515              | 96.9%             | 19,484                | 35,000                 | 109.0%              |  |  |  |
| Advertising Expenses | 14,038              | 16,992              | 31,031               | 12,869              | 91.7%             | 18,630                | 31,500                 | 101.5%              |  |  |  |
| Personnel Expenses   | 17,653              | 18,371              | 36,024               | 19,310              | 109.4%            | 18,689                | 38,000                 | 105.5%              |  |  |  |

 $<sup>*\ \</sup>mathsf{Forward\text{--}looking}\ \mathsf{Statements} :$ 

# Supplemental Data for the Interim Period of the Fiscal Year Ending March 2008

# **Toys and Hobby Business**

[Net Sales by Character (BANDAI non-consolidated)]

[Tamagotchi sales]

(thousand units)

|                     | (b                | illion yen)                      |
|---------------------|-------------------|----------------------------------|
|                     | FY08.3<br>Interim | FY08.3<br>Full Year<br>Forecasts |
| Mobile Suit Gundam  | 7.5               | 19.0                             |
| Masked Rider        | 5.9               | 11.0                             |
| Pretty Cure         | 5.1               | 9.0                              |
| Anpanman            | 4.3               | 9.0                              |
| Power Ranger Series | 4.0               | 9.0                              |
| Ultraman            | 2.9               | 6.0                              |
| DRAGON BALL Z       | 2.6               | 6.0                              |
| Pokémon             | 2.6               | 4.5                              |
| Cinnamoroll         | 1.5               | 3.0                              |
| Tamagotchi          | 1.1               | 4.0                              |

|          | FY04.3<br>Full Year | FY05.3<br>Full Year | FY06.3<br>Full Year | FY07.3<br>Full Year | FY08.3<br>Interim |
|----------|---------------------|---------------------|---------------------|---------------------|-------------------|
| Japan    | 250                 | 2,250               | 6,100               | 1,650               | 0                 |
| Overseas | 0                   | 3,250               | 6,900               | 7,050               | 3,500             |
| TOTAL    | 250                 | 5,500               | 13,000              | 8,700               | 3,500             |

[DATA CARDDASS: installed units]

As of end of September 2007: 17,650 units (Japan)

# **Amusement Facility Business**

### [Number of facilities]

|                       |         | Ja        | oan     |                        |         | Ame       | ricas   |                        |         | Eur       | оре     |                        | Asia    |           |         |                        |
|-----------------------|---------|-----------|---------|------------------------|---------|-----------|---------|------------------------|---------|-----------|---------|------------------------|---------|-----------|---------|------------------------|
|                       | FY      | 07.3      | FY      | 08.3                   | FY07.3  |           | FY08.3  |                        | FY07.3  |           | FY      | 08.3                   | FY07.3  |           | FY08.3  |                        |
|                       | Interim | Full Year | Interim | Full Year<br>Forecasts | Interim | Full Year | Interim | Full Year<br>Forecasts | Interim | Full Year | Interim | Full Year<br>Forecasts | Interim | Full Year | Interim | Full Year<br>Forecasts |
| Start of term         | 313     | 313       | 316     | 316                    | 127     | 127       | 109     | 109                    | 11      | 11        | 14      | 14                     | 15      | 15        | 14      | 14                     |
| Openings              | 12      | 26        | 6       | 12                     | 0       | 0         | 0       | 0                      | 5       | 5         | 0       | 0                      | 1       | 2         | 1       | 1                      |
| Closures              | 6       | 23        | 11      | 22                     | 11      | 18        | 12      | 22                     | 0       | 2         | 0       | 1                      | 1       | 3         | 2       | 2                      |
| Increase/<br>Decrease | 6       | 3         | -5      | -10                    | -11     | -18       | -12     | -22                    | 5       | 3         | 0       | -1                     | 0       | -1        | -1      | -1                     |
| End of term           | 319     | 316       | 311     | 306                    | 116     | 109       | 97      | 87                     | 16      | 14        | 14      | 13                     | 15      | 14        | 13      | 13                     |
| Revenue share         | 158     | 140       | 113     | 113                    | 1,039   | 1,041     | 1,214   | 1,339                  | 1       | 1         | 1       | 1                      | 18      | 20        | 21      | 18                     |
| Theme park            | 5       | 6         | 5       | 5                      | 0       | 0         | 0       | 0                      | 0       | 0         | 0       | 0                      | 0       | 0         | 0       | 0                      |
| Spa resort            | 2       | 3         | 4       | 4                      | 0       | 0         | 0       | 0                      | 0       | 0         | 0       | 0                      | 0       | 0         | 0       | 0                      |
| Total                 | 484     | 465       | 433     | 428                    | 1,155   | 1,150     | 1,311   | 1,426                  | 17      | 15        | 15      | 14                     | 33      | 34        | 34      | 31                     |

|                       |         | То        | tal     |                        |  |  |
|-----------------------|---------|-----------|---------|------------------------|--|--|
|                       | FY      | 07.3      | FY08.3  |                        |  |  |
|                       | Interim | Full Year | Interim | Full Year<br>Forecasts |  |  |
| Start of term         | 466     | 466       | 453     | 453                    |  |  |
| Openings              | 18      | 33        | 7       | 13                     |  |  |
| Closures              | 18      | 46        | 25      | 47                     |  |  |
| Increase/<br>Decrease | 0       | -13       | -18     | -34                    |  |  |
| End of term           | 466     | 453       | 435     | 419                    |  |  |
| Revenue share         | 1,216   | 1,202     | 1,349   | 1,471                  |  |  |
| Theme park            | 5       | 6         | 5       | 5                      |  |  |
| Spa resort            | 2       | 3         | 4       | 4                      |  |  |
| Total                 | 1.689   | 1.664     | 1.793   | 1.899                  |  |  |

### [Same store year on year]

|       |        | Apr    | May    | Jun    | 1Q<br>(3 months) | Jul    | Aug   | Sep    | 2Q<br>(3 months) | Interim<br>(6 months) |
|-------|--------|--------|--------|--------|------------------|--------|-------|--------|------------------|-----------------------|
| lanan | FY08.3 | 90.7%  | 90.3%  | 100.6% | 93.4%            | 93.1%  | 97.2% | 104.9% | 98.1%            | 95.8%                 |
| Japan | FY07.3 | 109.7% | 101.8% | 102.6% | 104.7%           | 103.6% | 98.9% | 98.2%  | 100.2%           | 102.2%                |

|      |        | Jan    | Feb   | Mar   | 1Q<br>(3 months) | Apr    | May   | Jun   | 2Q<br>(3 months) | Interim<br>(6 months) |
|------|--------|--------|-------|-------|------------------|--------|-------|-------|------------------|-----------------------|
| U.S. | FY08.3 | 95.8%  | 95.9% | 92.6% | 94.9%            | 100.1% | 95.0% | 95.1% | 97.0%            | 95.9%                 |
| 0.3. | FY07.3 | 102.3% | 96.2% | 96.7% | 98.6%            | 95.8%  | 91.1% | 93.8% | 93.8%            | 96.3%                 |

# **Game Contents Business**

# ① Home Video Game Software

# [Home video game software titles and units sold]

(Unit Sales:thousand)

|                    | FY2007.3       |            |                |            |  |
|--------------------|----------------|------------|----------------|------------|--|
|                    | Ir             | nterim     | Full Year      |            |  |
|                    | # of<br>Titles | Unit Sales | # of<br>Titles | Unit Sales |  |
| Japan              | 45             | 5,041      | 99             | 12,215     |  |
| (Home)             | 19             | 2,056      | 45             | 5,970      |  |
| (Portable)         | 26             | 2,985      | 54             | 6,245      |  |
| Americas           | 16             | 2,202      | 51             | 5,930      |  |
| (Home)             | 10             | 1,492      | 32             | 4,364      |  |
| (Portable)         | 6              | 710        | 19             | 1,566      |  |
| Europe             | 7              | 1,762      | 16             | 4,715      |  |
| (Home)             | 4              | 1,065      | 12             | 2,866      |  |
| (Portable)         | 3              | 697        | 4              | 1,849      |  |
| Asia               | 12             | 203        | 22             | 492        |  |
| (Home)             | 1              | 85         | 5              | 273        |  |
| (Portable)         | 11             | 118        | 17             | 219        |  |
| Group Total        | 80             | 9,208      | 188            | 23,352     |  |
| (Home)             | 34             | 4,698      | 94             | 13,473     |  |
| (Portable)         | 46             | 4,510      | 94             | 9,879      |  |
| Localized versions | 34             |            | 79             |            |  |

|                    | FY2008.3       |            |                        |            |  |
|--------------------|----------------|------------|------------------------|------------|--|
|                    | Ir             | nterim     | Full Year<br>Forecasts |            |  |
|                    | # of<br>Titles | Unit Sales | # of<br>Titles         | Unit Sales |  |
| Japan              | 37             | 4,694      | 100                    | 15,100     |  |
| (Home)             | 15             | 2,047      | 48                     | 8,178      |  |
| (Portable)         | 22             | 2,647      | 52                     | 6,922      |  |
| Americas           | 9              | 1,522      | 25                     | 4,850      |  |
| (Home)             | 4              | 1,149      | 15                     | 3,774      |  |
| (Portable)         | 5              | 373        | 10                     | 1,076      |  |
| Europe             | 10             | 3,222      | 20                     | 4,850      |  |
| (Home)             | 4              | 2,062      | 10                     | 3,025      |  |
| (Portable)         | 6              | 1,160      | 10                     | 1,825      |  |
| Asia               | 2              | 197        | 14                     | 400        |  |
| (Home)             | 1              | 89         | 10                     | 235        |  |
| (Portable)         | 1              | 108        | 4                      | 165        |  |
| Group Total        | 58             | 9,635      | 159                    | 25,200     |  |
| (Home)             | 24             | 5,347      | 83                     | 15,212     |  |
| (Portable)         | 34             | 4,288      | 76                     | 9,988      |  |
| Localized versions | 22             |            | 62                     |            |  |

XAfter elimination of localized versions

| Group Total | 46 | 9,208 | 109 | 23,352 |
|-------------|----|-------|-----|--------|
| (Home)      | 19 | 4,698 | 55  | 13,473 |
| (Portable)  | 27 | 4,510 | 54  | 9,879  |

%After elimination of localized versions

| Group Total | 36 | 9,635 | 97 | 25,200 |
|-------------|----|-------|----|--------|
| (Home)      | 14 | 5,347 | 45 | 15,212 |
| (Portable)  | 22 | 4,288 | 52 | 9,988  |

[FY08.3 Interim: Top 10 Game Titles]

| [FY08.3 Interim: Group | Total By Platform |
|------------------------|-------------------|
|------------------------|-------------------|

| Region | Platform | Title Name   | Unit Sales<br>(Thousand) |
|--------|----------|--|--------------------------|
| J      | PS2      | SUPER ROBOT WARS OG ORIGINAL GENERATIONS   | 454                      |
| Е      | PS2·Wii  | Dragonball Z Budokai Tenkaichi 2   | 412                      |
| J      | PS2·Wii  | Dragonball Z Sparking! METEOR  | 335                      |
| E,US   | PS3      | RIDGE RACER 7  | 302                      |
| E,US   | PS2      | Naruto: Uzumaki Chronicles   | 287                      |
| J      | NDS      | SD Gundam G Generation CROSS DRIVE   | 276                      |
| J      | PS2      | Another Century's Episode 3 THE FINAL  | 253                      |
| E,US   | PS2      | Naruto: Ultimate Ninja   | 227                      |
| US     | PS2      | Naruto: Ultimate Ninja 2   | 187                      |
| J      | NDS      | Japanese History & World History<br>(Educational software under the editorship of Yamakawa Shuppansha) | 181                      |

|                      |                     | Unit Sales                |       |            |  |  |
|----------------------|---------------------|---------------------------|-------|------------|--|--|
|                      | Total<br>Titles (A) | Localized<br>Versions (B) | A - B | (Thousand) |  |  |
| PS2                  | 13                  | 4                         | 9     | 3,865      |  |  |
| PS3                  | 2                   | 2                         | 0     | 567        |  |  |
| Xbox360              | 2                   | 1                         | 1     | 123        |  |  |
| Wii                  | 7                   | 3                         | 4     | 706        |  |  |
| PSP                  | 10                  | 6                         | 4     | 1,500      |  |  |
| NDS                  | 24                  | 6                         | 18    | 2,728      |  |  |
| Others               | 0                   | 0                         | 0     | 146        |  |  |
|                      | 58                  | 22                        | 36    | 9,635      |  |  |
| WOthers VP-CC-CPA-DC |                     |                           |       |            |  |  |

J: Japan, US: United States, E: Europe, A: Asia

### ②Arcade Game Machines: Net Sales

### [NAMCO BANDAI Games]

(million yen)

|                             | FY2007.3 |           | FY2008.3 |                        |
|-----------------------------|----------|-----------|----------|------------------------|
| Product Category            | Interim  | Full Year | Interim  | Full Year<br>Forecasts |
| Small-sized Video Games     | 910      | 964       | 15       | 4,200                  |
| Medium-sized Video Games    | 5,303    | 15,463    | 10,826   | 12,500                 |
| Electrical-Mechanical Games | 3,117    | 5,896     | 3,629    | 5,200                  |
| Medal Games                 | 495      | 1,184     | 131      | 4,900                  |
| Other                       | 3,665    | 7,181     | 2,525    | 6,500                  |
| Total                       | 13,490   | 30,688    | 17,126   | 33,300                 |

[Banpresto] (million yen)

|               | FY2007.3 |           | FY20    | 008.3                  |
|---------------|----------|-----------|---------|------------------------|
|               | Interim  | Full Year | Interim | Full Year<br>Forecasts |
| Game Machines | 2,531    | 4,303     | 1,085   | 4,000                  |

[Overseas] (million yen)

|                                | FY2007.3 |           | FY20    | 008.3                  |
|--------------------------------|----------|-----------|---------|------------------------|
|                                | Interim  | Full Year | Interim | Full Year<br>Forecasts |
| NAMCO America and NAMCO Europe | 3,131    | 4,940     | 3,767   | 6,700                  |

Note: Figures include transactions among Group Companies

## **Network Business**

[Number of Subscribers]

As of September 30, 2007

(thousand)

|                             | Game  | Sound | Character | Other | TOTAL |
|-----------------------------|-------|-------|-----------|-------|-------|
| BANDAI<br>NETWORKS          | 1,950 | 620   | 860       | 150   | 3,580 |
| NAMCO<br>BANDAI<br>GAMES(*) | 1,170 | _     | _         | _     | 1,170 |
| TOTAL                       | 3,120 | 620   | 860       | 150   | 4,750 |

<sup>(\*)</sup> Results for mobile content distribution service of NAMCO BANDAI Games Inc. is posted in the Game Contents Business.

# **Visual and Music Content Business**

[Net sales breakdown and percentage by type of business]

(million yen)

|          | Visual Package | Production, License | Total  |
|----------|----------------|---------------------|--------|
| FY2008.3 | 13,998         | 3,890               | 17,888 |
| Interim  | 78.3%          | 21.7%               | -      |
| FY2007.3 | 14,762         | 4,520               | 19,282 |
| Interim  | 76.6%          | 23.4%               | _      |